

Board Matters

This is the report from September and November 2019 Board meetings.

Strategic Items

.UK Price Review - At the September meeting the Board approved a recommendation to increase the wholesale price of .UK domains by 15p to £3.90 effective from January 2020. This decision was reached following discussions at two Board meetings, during which views and feedback were sought from Board members, particularly the elected NEDs.

IT Security - Cath Goulding, CISO, presented an analysis of the cyber-risk landscape outlining the potential impacts facing Nominet's strategy, particularly in relation to .UK operations. A review of the security provisions Nominet had in place during 2019 was provided together with a series of ongoing securities activities for 2020.

Performance and finance - The Board reviewed the finance and performance data to the end of November 2019.

Cyber Solutions - the Board conducted a review of the three-year strategy presented by the executive.

.UK Policy Update - Eleanor Bradley, MD Registry & Public Benefit, reported to the Board on plans to consult with stakeholders on a series of proposed .UK policy changes in the final quarter of 2019. The Board approved changes to how .UK policy is developed, including the formal dissolution of the Stakeholder Committee.

Public Benefit - the Board received an update from Chris Ashworth, Head of Public Benefit, on the range and progress of our public benefit activity during 2019. Details of future activities relating to internet safety and digital access were also presented.

NIS Regulations - Cath Goulding, CISO, updated the Board on the measures implemented to ensure compliance with the NIS Regulations since they were introduced in 2018.

Investment Committee - the Committee commenced a strategic review in relation to the ongoing management of the company's investment portfolio.

M&A Committee - the Committee discussed the progress the Executive have made towards its strategic mergers and acquisition objectives.







Governance Items

Board composition – Eleanor Bradley, MD Registry & Public Benefit, was formally re-appointed as an Executive Member to the Nominet UK Board for a three-year term.

Committee appointments – following her election to the Board, Anne Taylor was appointed as a member of the Audit & Governance Committee and the Nominations Committee.

Stephen Page was appointed as Chair, and Rob Binns as member, of the Investment Committee.

Eleanor Bradley was appointed to the Nominations Committee.

Committee updates – In September, the Board received an update from the Remuneration Committee which had taken place on the morning of the 25th September prior to the Board meeting. In November, the Board received an update from the Audit & Governance Committee, Investment Committee, and M&A Committee all of which had taken place on the morning of the 27th November prior to the Board meeting.







24 members joined in Jun 2019 000000000 6 new members joined in Jul 2019

DOMAINS ON THE REGISTER

The **total** number of domains at the end of

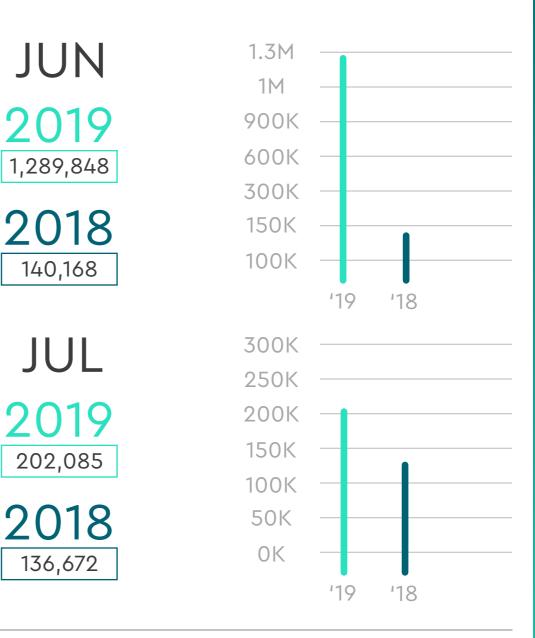
JUL 2019 was 13,348,378

.000

and the net growth of the register for the last 12 months was **11.13%**

REGISTRATIONS & RENEWAL RATE

Number of **new registrations** by month



The average renewal rate for the past twelve months (from May 2018 – April 2019) was

74.86%



REGISTRATIONS & RENEWAL RATE

Number of **new registrations** by month

300K — —

250K -

200K -

150K -

100K —

50K —

'18

'19

'19

'18

ОK

180K

170K

160K

150K

140K

130K

120K

JUL

2019

202,085

2018

136,672

AUG

2019

132,081

2018

127,820

The average renewal rate for the past twelve months (from June 2018 – May 2019) was

74.97%



and the net growth of the register for the last 12 months was **11.42%**

REGISTRATIONS & RENEWAL RATE

Number of **new registrations** by month

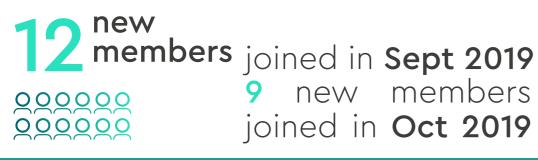
AUG 180K 170K 2019 160K 150K 132,081 140K 2018 130K 120K 127,820 '19 '18 SEP 300K 250K 2019 200K 150K 134,612 100K 201850K 0K 124,761 '19 '18

> The average renewal rate for the past twelve months (from July 2018 – June 2019) was

75.23%



As of **31ST OCT 2019** there were 2,466 active members 3,058 active tags



DOMAINS ON THE REGISTER

The total number of domains at the end of

OCT 2019 was 13,242,100

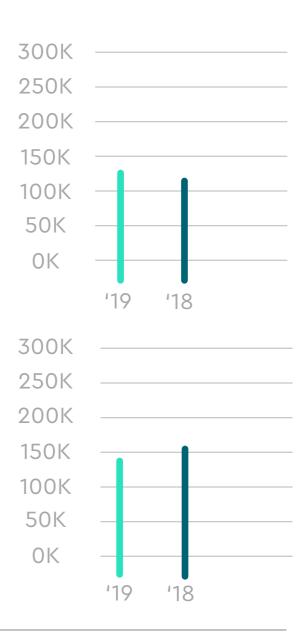
and the net growth of the register for the last 12 months was 11.03%

REGISTRATIONS & RENEWAL RATE

Number of **new registrations** by month

2019 134,612 2018 124,761 OCT 2019 140,284 2018 152,505

SEP



The average renewal rate for the past twelve months (from August 2018 - July 2019) was

74.76%

As of **30TH NOV 2019** there were 2 432 active members 3,056 active tags new members joined in Oct 2019 2 new members 00000 joined in Nov 2019 0000 DOMAINS ON THE REGISTER The total number of domains at the end of NOV 2019 was

13,203,938

.000

and the net growth of the register for the last 12 months was **10.37%**

REGISTRATIONS & RENEWAL RATE

Number of **new registrations** by month

180K

170K

160K

150K

140K

130K

120K

180K

170K

160K

150K

140K

130K

120K

'18

'18

'17

'17

OCT

2019

140,284

2018

152,505

NOV

2019

126,324

2018

161,652

The average renewal rate for the past twelve months (from September 2018 – August 2019) was

74.53%



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